

Exclusively
for the
AEC Industry



EFCG

CFO Conference Agenda

April 26 – 28, 2027



WELCOME



CFO CONFERENCE

April 26 – 28, 2027

ABOUT EFCG

EFCG is a global specialized mergers & acquisitions (M&A) advisor and management consultant to architecture, engineering, and consulting (AEC) firms. Our mission is to provide a strategic edge to AEC firms to advance the industry through our end-to-end, integrated solutions that support executive leaders with their most critical strategic and financial decisions.

For 35+ years and counting, we have served as a retained advisor to 550+ firms, developed an extensive proprietary database of financial and business metrics from our clients, held more than 125 executive conferences, and advised on 250+ M&A transactions. The relationships we have formed with the executive teams at every major AEC firm make us a valued and trusted advisor.

Management Consulting

550+
AEC Firms Advised

- Strategic Planning
- Financial Benchmarking
- Valuations
- Talent & Comp Strategy
- Technology & Innovation
- Sustainability & ESG
- Succession Planning
- Board & Governance Design

Mergers & Acquisitions

250+
M&A Transactions Advised On

- Sell- & Buy-Side Assignments
- Capital Structure Analysis
- Corporate Divestitures & Tech Spinouts
- Strategic & Private Equity Partner Engagement
- Integration Planning
- Due Diligence & Market Studies

Executive Conferences

125+
Conferences Hosted

- Analysis on AEC Trends from EFCG's Proprietary Industry Database
- Perspectives from Subject Matter Experts and Industry Executives
- Invaluable Peer-Networking Opportunities

Advanced Data Analytics & Insights

EFCG has developed a comprehensive proprietary database exclusively for the industry

6
Annual
Surveys

8M+
Data Points
Every Year

500+
Database
Contributing Firms

EFCG's Recent M&A Transactions

 has been acquired by a portfolio company of EFCG served as the exclusive financial advisor to Intueor September 2026	 a portfolio company of has acquired EFCG served as advisor to Verdantas July 2026	 NEW MOUNTAIN CAPITAL has partnered with EFCG served as a financial advisor to New Mountain Capital July 2026	 a portfolio company of has acquired the Leak Detection and Repair (LDR) assets from a portfolio company of EFCG advised Alliance Technical Group May 2026	 a portfolio company of has acquired EFCG advised Consortus April 2026	 partnered with EFCG advised Littlejohn & Co. March 2026	 has been acquired by EFCG served as the exclusive financial advisor to Olsson December 2025	 has acquired a portfolio company of EFCG served as co-advisor to Alliance Technical Group December 2025	 Has divested its digital procurement platform to EFCG provided advisory services to GHD November 2025	 has acquired EFCG provided advisory and valuation services to C2AE November 2025
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ABOUT EFCG'S CFO CONFERENCE

EFCG's CFO Conference brings together financial leaders from across the AEC industry for three days of data-driven presentations, peer panels, roundtables, and networking. As a rare opportunity to engage with fellow executive peers, the conference gives finance leaders a clear view of industry benchmarks, the deal market, technology and AI, and the business model shifts shaping the years ahead.



Set across 400 acres in the heart of Las Colinas, The Ritz-Carlton Dallas, Las Colinas is a luxury resort where contemporary sophistication meets the spirit of Texas. The resort features an 18-hole championship golf course, a full-service spa, and over 40,000 square feet of meeting space.

Dates and Times

Monday, April 26th 3:30 pm – 8:00 pm CT
Tuesday, April 27th 8:30 am – 8:00 pm CT
Wednesday, April 28th 8:00 am – 12:00 pm CT

More information to come regarding optional activities on Wednesday afternoon beginning at 12:30 pm CT

Dress Code

Business casual

Conference Hotel and Venue Information

[The Ritz-Carlton Dallas, Las Colinas](#)
4150 North MacArthur Boulevard
Irving, TX 75038

Travel to Airports

Dallas Fort Worth International Airport (DFW): Car: 15–20 minutes
Dallas Love Field (DAL): Car: 20–25 minutes

Photography and Press

Recordings and images from the event may be used for live or on-demand sessions, EFCG materials, or by other participating firms in their own promotions. If you prefer not to be recorded or photographed, please let EFCG know in writing at efcg@efcg.com. Press will be invited to the event and may publish articles on the event and its sessions.

Monday, April 26, 2027

3:30 pm – 8:00 pm CT

Welcome Coffee for First-Time Attendees

Informational Session: Getting to Know the Data Behind EFCG's AEC Analysis Presentation, all welcome and especially great for first-time attendees

Roundtable Reactions: The Metrics You're Prioritizing Roundtable discussions, all welcome and especially great for first-time attendees

Small Group Receptions by Firm Size

Welcome Reception and Dinner

Tuesday, April 27, 2027

8:30 am – 8:00 pm CT

Optional Sunrise Walk or Yoga Starting at 6:45 am CT

Breakfast

Presentation: The EFCG AEC Industry Overview

Morning Coffee Social

Panel: Same Data, Different Lenses: CFOs on Priorities for the Next 1–2 Years

CFO of the Year Announcement

Lunch with Roundtables by Region

Concurrent Breakout Sessions

Attendees can choose from multiple simultaneous sessions

Presentation and Panel: The Tech and AI Briefing + Driving AI's Impact from the CFO Office

Panel: The Rewritten Ending: CFOs on Failure and the Comeback

Free Time to Enjoy the Resort

Evening Networking Reception and Dinner

Wednesday, April 28, 2027

8:00 am – 12:00 pm CT

Breakfast with Roundtables by Ownership Model

Presentation and Panel: The 2027 Deal Market + What's Driving Value in AEC M&A

Panel: Moving Away from the Billable Hour: The Future AEC Model

Conference Closing Remarks

Lunch with Optional Roundtables: What CFOs Are Funding, Trimming, and Protecting, by Firm Size

Optional Activities Starting at 12:30 pm CT: Golf and More