

Exclusively  
for AEC  
Industry CFOs



**EFCG**  
Environmental Financial  
Consulting Group

# CFO Conference Preliminary Agenda

The Four Seasons

Denver, CO | March 4-6, 2026



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# WELCOME



**EFCG**  
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**CFO  
CONFERENCE**  
**March 4-6, 2026**

## ABOUT EFCG

EFCG is the leading consulting and investment banking firm in the Architecture, Engineering, and Consulting (AEC) industry. Our mission is to provide a strategic edge to AEC firms to advance the industry through our end-to-end, integrated solutions that support executive leaders with their most critical strategic and financial decisions.

In the last 35 years, EFCG has served as a retained advisor to 550+ firms, developed the most extensive proprietary industry database of financial and business metrics, held over 100 executive conferences, and advised on 240+ M&A transactions. The relationships we have formed with the executive teams at every major AEC firm make us the most trusted corporate finance, strategic, and M&A advisor.

 **EFCG is the leading advisor to AEC firms, providing expertise in:**

### Management Consulting

**550+**  
AEC Firms Advised

- Strategic Planning
- Corporate Financial Benchmarking
- Valuations
- Talent & Compensation
- Technology & Innovation
- Sustainability & ESG

### Mergers & Acquisitions

**240+**  
M&A Transactions Advised On

- Sell- & Buy-Side Assignments
- Capital Structure Analysis
- Corporate Divestitures & Tech Spinouts
- Strategic & Private Equity Partner Engagement
- Integration Planning
- Due Diligence & Market Studies

### Leadership Conferences

**100+**  
Conferences Hosted

- Analysis on AEC Trends from EFCG's Proprietary Industry Database
- Perspectives from Subject Matter Experts and Industry Executives
- Invaluable Peer-Networking Opportunities

## Advanced Data Analytics & Insights

EFCG has the most comprehensive proprietary database in the industry

**6**  
Annual  
Surveys

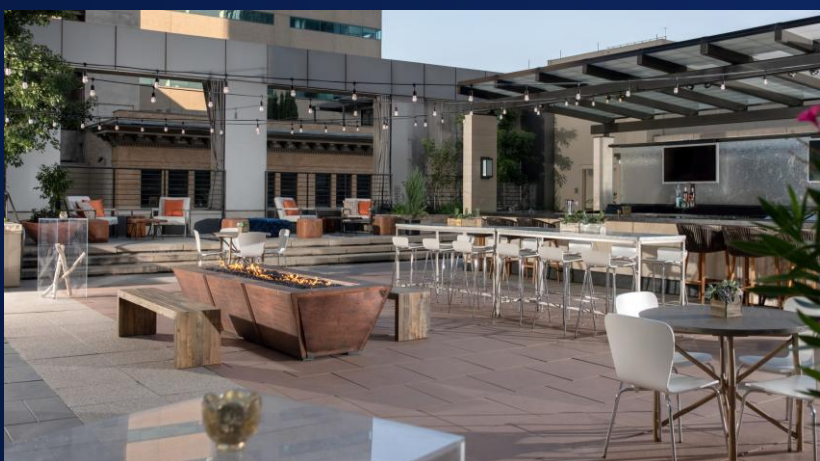
**8M+**  
Data Points  
Every Year

**500+**  
Database  
Contributing Firms



## ABOUT EFCG'S CFO CONFERENCE

As the only major conference dedicated to financial executives in the AEC Industry, this event will invite 150 CFOs and delve into the major strategic and financial decisions CFOs are focused on today. Using EFCG's exclusive 2026 CFO Survey, this conference will provide the first look at the AEC Industry's reported 2025 performance and projections for 2026 and 2027.



### Dates & Times

Wednesday, March 4<sup>th</sup> 3:00 pm – 8:00 pm MT

Thursday, March 5<sup>th</sup> 8:30 am – 8:00 pm MT

Friday, March 6<sup>th</sup> 8:30 am – 1:00 pm MT

### Dress Code

Business casual

### Hotel & Conference Venue Information

[The Four Seasons Denver](#)

1111 14th St, Denver, CO 80202

+1 (303) 389-3000

EFCG's 2026 CFO Conference will be held at The Four Seasons Denver, a AAA Five Diamond hotel with award-winning service. This urban retreat is in the heart of Mile High City.

### Drive to Airports

Denver International Airport:

Car: 40 minutes

Train (Denver Airport Station A to Union Station): 60 minutes

### EFCG Special Nightly Pricing: \$365

Must book by February 3, 2026

Receive booking information with conference registration confirmation

### Photography & Press

Recordings and images from the event may be used for live or on-demand sessions, EFCG materials, or by other participating firms in their own promotions. If you prefer not to be recorded or photographed, please let EFCG know in writing at [efcg@efcg.com](mailto:efcg@efcg.com). Press will be invited to the event and may publish articles on the event and its sessions.





**(All Times in Mountain Time)**

**Wednesday, March 4, 2026**

**Afternoon**

**Starts at 3:00 pm**

**Evening**

- First-time Attendee Welcome Coffee**
- Workshop: A Data Deep-Dive: Getting to Know the Data Behind EFCG’s AEC Industry Overview (Great for First-Time Attendees)**
- Women in Leadership Event**
- Conference Welcome Reception**

**Thursday, March 5, 2026**

**Morning**

**Starts at 8:30 am**

**Afternoon**

**Evening**

- Breakfast Meet-and-Greet**
- Introductory Remarks**
- Session 1: EFCG AEC Industry Overview**
- Morning Coffee Social**
- Session 2: State of the Industry Through the Lens of Influential CFOs**
- CFO of the Year Announcement**
- Lunch**
- Session 3: Breakout Sessions**
- Session 4: Today’s Tech Trends & AI Workforce Resilience**
- Session 5: Tech & AI: Effective Financial Team Technologies**
- Session 6: Breakout Sessions**
- Session 7: Turning Pricing Pressures Into Pricing Strategy: Who Pays for Progress?**
- The Day’s Closing Remarks**
- Evening Networking Reception & Dinner**

**Friday, March 6, 2026**

**Morning**

**Starts at 8:30 am**

**Concludes at**

**12:35 pm**

- Breakfast Reconnect**
- Introductory Remarks**
- Session 8: Keynote with Phillip A. Washington, Denver International Airport CEO**
- Session 9: M&A Trends & the 2026 Outlook**
- Session 10: Winning M&A Strategies and What’s Next for AEC**
- Lunch & Session 11: Succession by Design: CFO Transition Strategies**
- Conference Closing Remarks**